



Decarbonizing Hard-to-Abate Sectors: Championing Green Tech Solutions for the Iron & Steel Industry to Decarbonize by 2050

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MU Investments

Project Introduction

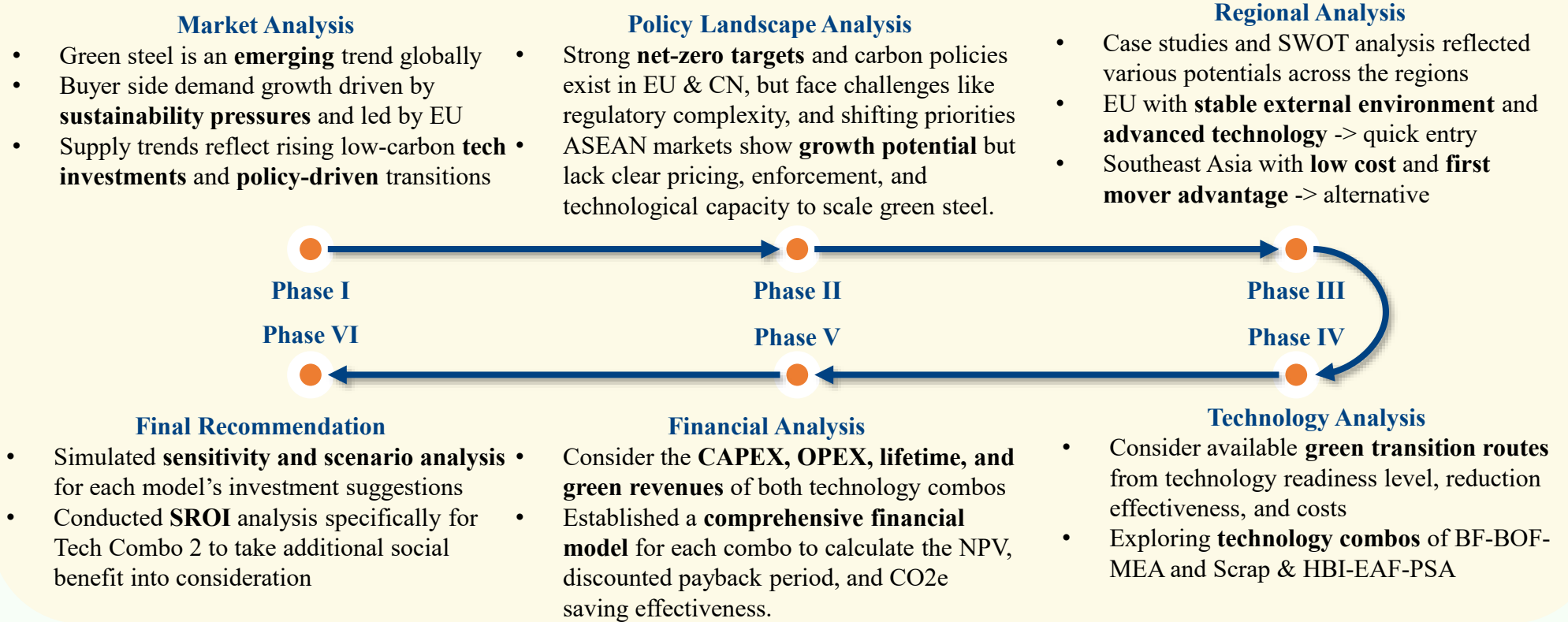
The iron and steel industry accounts for about 7% of global greenhouse gas emissions, making it one of the most carbon-intensive and challenging sectors to decarbonize. As international climate targets tighten and carbon pricing expands, the pressure is increasing for steel producers to shift toward low-carbon production pathways that align with global net-zero goals.

This project set out to identify practical and scalable solutions to support the decarbonization of steel industry.

The **green steel** has been considered as a critical pathway for aligning the steel industry with the global net-zero targets. In our research, green steel refers to steel that is produced with lower carbon emissions compared to traditional steelmaking methods. Currently, it accounts for around USD 4.33 billion market share and located majorly in European countries. Most of the green steel project remained at pioneering stage, but demonstrated high potentials in decarbonization and profitability.



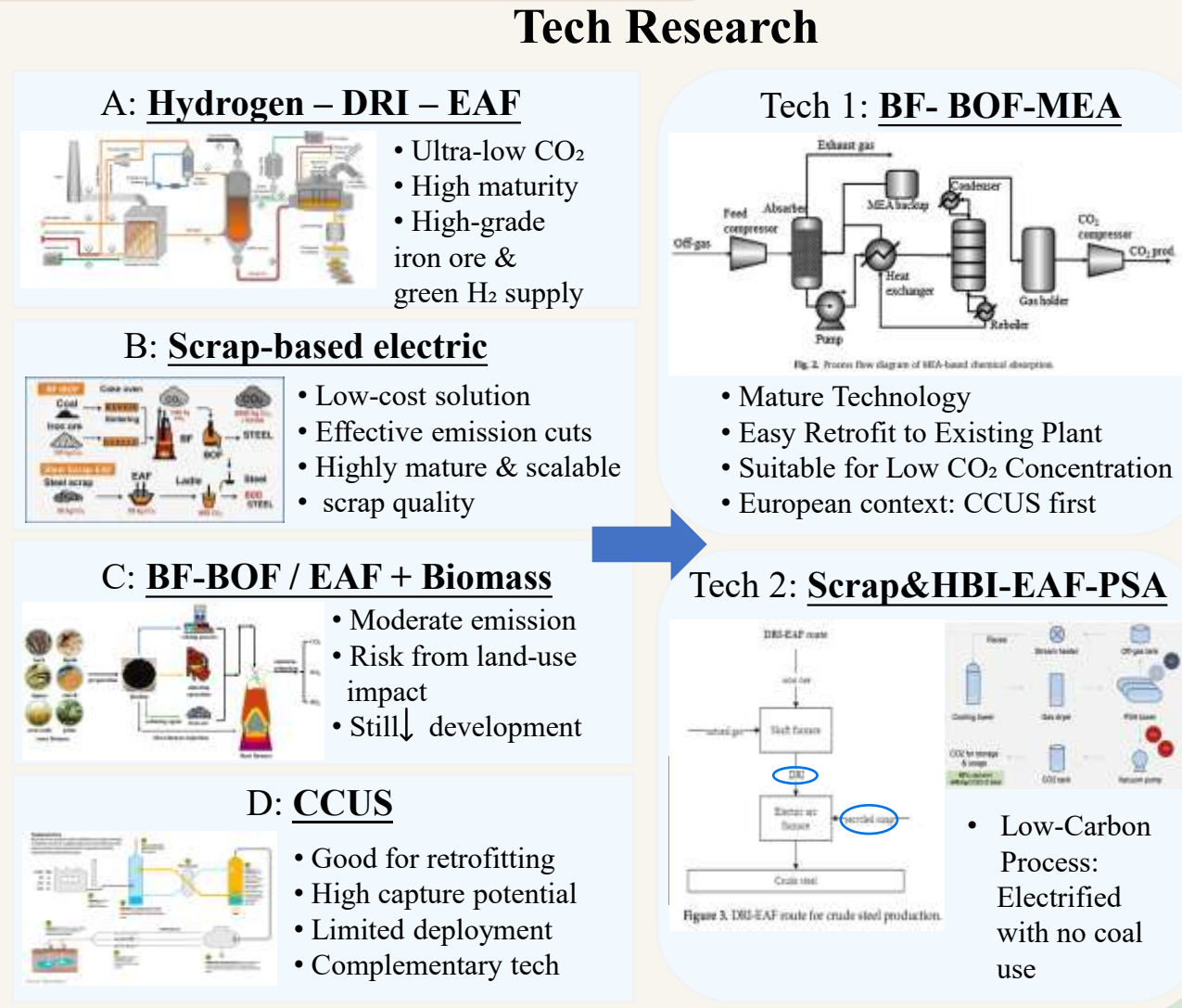
Research Methodology



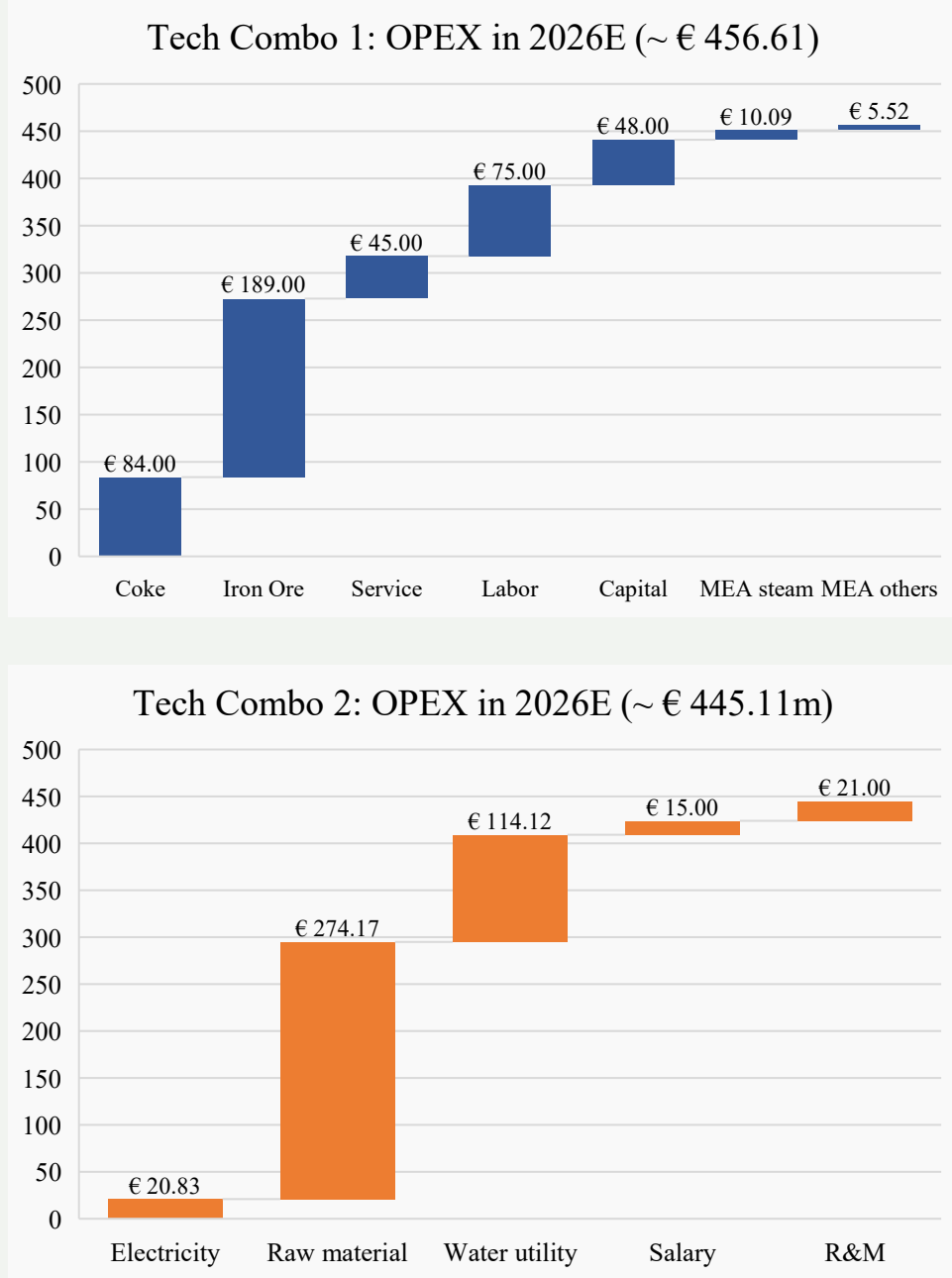
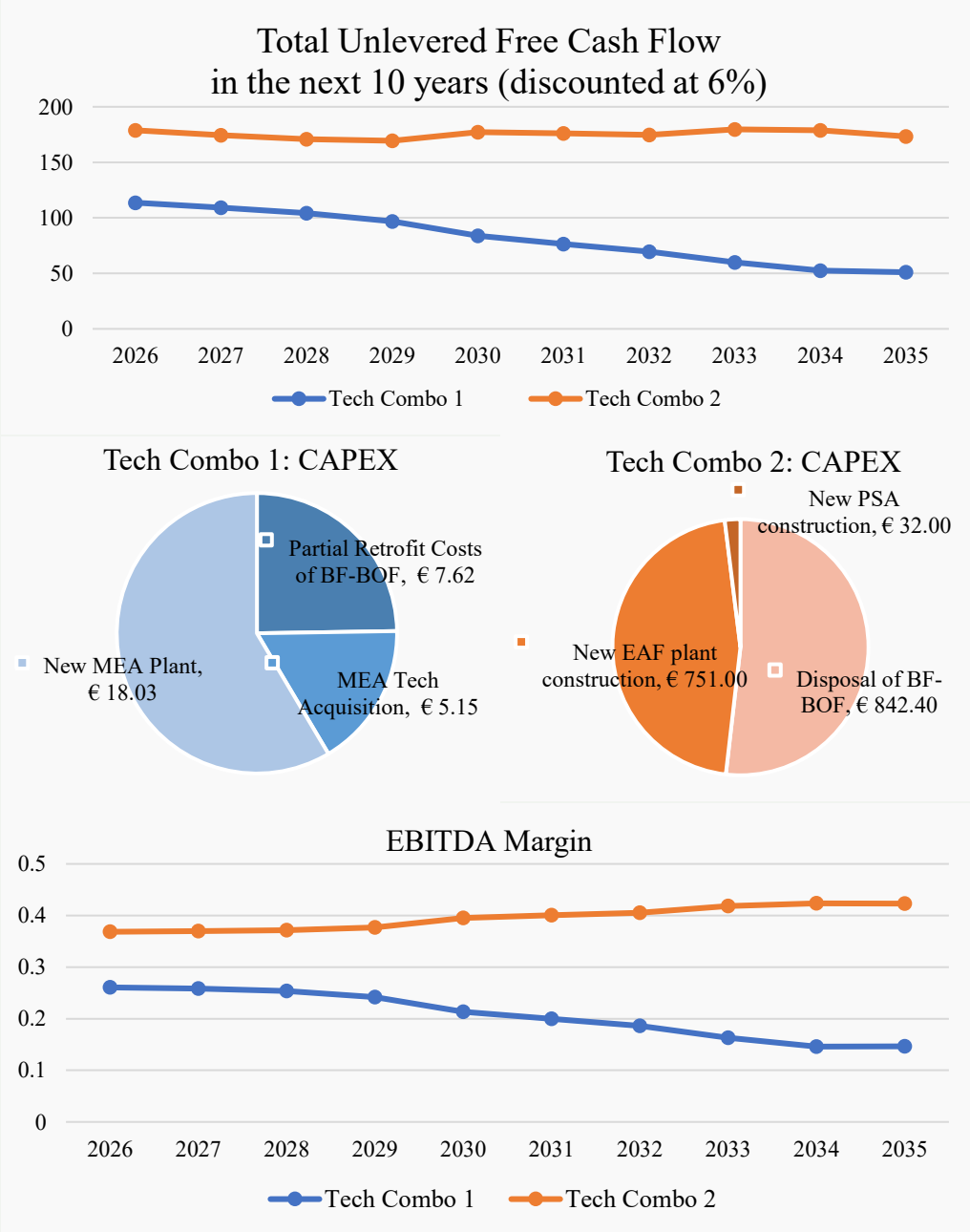
Market & Technology Research



Regional comparison			
	EU	South-east Asia	China
Policy Support	Very strong: Legally binding regulations (ETS/CBAM).	Developing: Initiatives exist, but fragmented.	Relatively strong: National goals, uneven enforcement.
Tech Readiness	Advanced: H ₂ -DRI + EAF + CCUS	Emerging: EAF growth, green H ₂ /CCUS early-stage	Developing to advanced: Pilots active, scaling limited.
Market Maturity	Mature: Strong demand, ESG, investor base	Developing: Export-led, fragmented domestic markets	Transitioning: Large producer, price-sensitive buyers
ESG Pressure	High: Strong mandates from auto & real estate sectors	Growing: Certifications (e.g. ISO 14001), uneven integration	Growing: Emerging disclosure & green product standards
Financing Environment	Mature: VC, EU climate funds, blended finance	Developing: MDBs, PPPs, foreign partnerships	Evolving: State-owned banks & green bonds dominate
Carbon Reduction Potential	Up to 95%: HYBRIT: 100% fossil-free steel	40%: through scrap + circular economy	40-80%: in selected EAF/DRI pilot projects
Innovation	High: Global leadership in steel decarb tech	Low: Relies on foreign partners	Growing: State-led innovation leads, private sector catching up
Investment Risk & Return	Low risk, steady return in scaling	High risk, high return in early transition	Moderate risk, attractive return with scale potential



Sustainable & Financial Modeling



Scenario Analysis	Tech Combo 1			Tech Combo 2		
	Worst	Base	Best	Worst	Base	Best
ROI	-141.85%	100.00%	161.88%	-154.77%	100.00%	180.15%
IRR	-51.09%	100.00%	43.73%	-16.73%	100.00%	15.93%
Discounted Payback Period	68.74%	100.00%	-33.88%	23.12%	100.00%	-17.19%
Net Profit of CO ₂ e saved	-16.59%	100.00%	18.88%	-30.22%	100.00%	35.22%

**Results shown as % change vs. base case due to company confidentiality requirements.*

Unit Value of Tech Combo 1

Revenue per ton CO ₂ e	Net Profit per ton CO ₂ e
Cost per ton CO ₂ e	

Unit Value of Tech Combo 2

Revenue per ton CO ₂ e	Cost per ton CO ₂ e
Net Profit per ton CO ₂ e	

Tech Combo 2 preforms better in IRR and ROI, with shorter discounted payback period, larger CO₂ saving potential, and higher net profit of saving a unit of CO₂.

**Certain figures have been omitted in accordance with company confidentiality requirements.*

Worst Case Resilience:

Key drivers: tighter monetary policy, commodity price shock, policy uncertainty / delay

- Both tech-combos yield negative NPVs.
- Tech Combo 1: more conservative option in highly adverse environments.

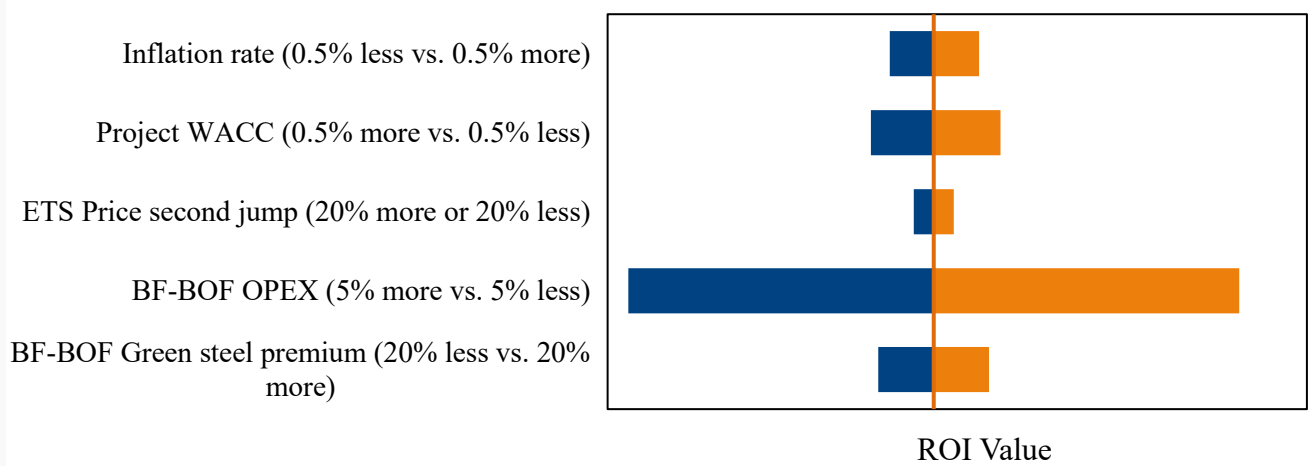
Best Case Upside:

Key drivers: stronger climate policy push, effective cost control, green finance conditions

- Tech Combo 2 > Tech Combo 1
- Tech Combo 2: strong scalability and return potential, esp. under favorable scenarios.

Sensitivity Analysis

Sensitivity Analysis for Combo 1

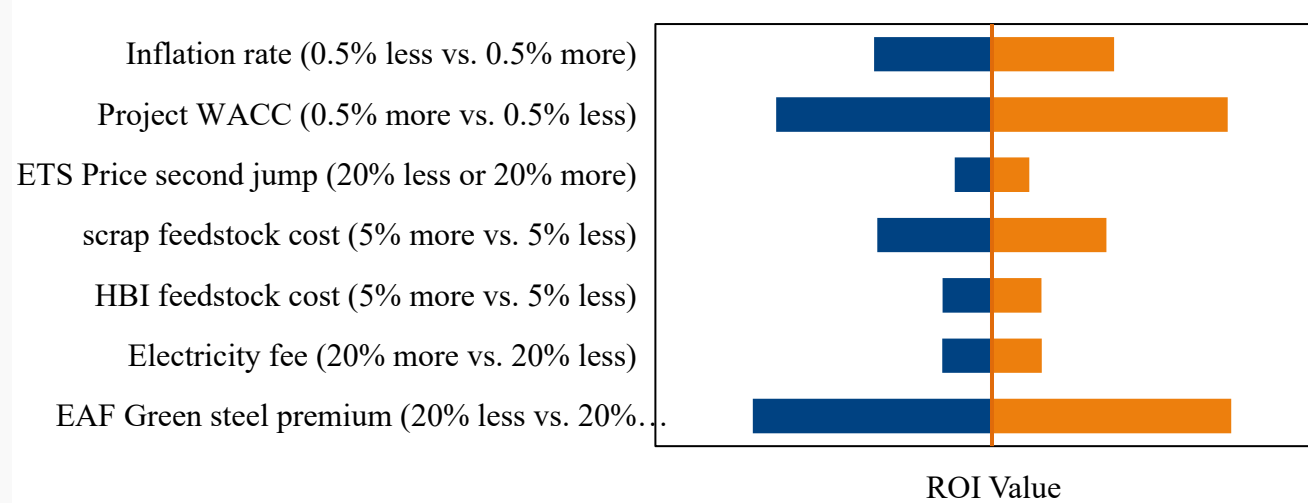


Transition Takeaway

1. Expedient Solution:
Bridge to low-carbon steelmaking with lower transition investment and predictable operational costs and revenue

2. Risk Management:
While the cost trajectories are stable, cost control on BF-BOF OPEX is critical

Sensitivity Analysis for Combo 2



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Conclusion & Recommendation

Main findings

- Iron & steel industry is crucial for global decarbonization process
- EU leads in green steel transition
- ETS–CBAM policy and rising green steel demand from automotive are the driving forces

Investment recommendations

- Traditional model of BF-BOF risks accelerating value decline
- A phased approach starting with CCS and followed by EAF adoption offers a balanced path toward sustainable returns
- Hydrogen-based steel mill might be too risky for the majority to consider within 3-5 years

Next steps

Explore financial instruments

- Explore green loan and green bond opportunities with financial institutions
- Explore innovation fund or other government subsidies
- Target various investors and buyers

Implementation level market research

- Surveying potential buyers for first-hand data on willingness to pay for green premium
- Interviewing stakeholders in green steel supply chain for transition intention and challenges